**Uji Validitas Dan Reliabilitas Variabel**

1. **Validitas dan Reliabilitas Variabel Motivasi (X1)**

| **Correlations** | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | p1 | p2 | p3 | p4 | p5 | jumlah |
| p1 | Pearson Correlation | 1 | .441\* | .287 | .377 | .384 | .754\*\* |
| Sig. (2-tailed) |  | .046 | .207 | .092 | .086 | .000 |
| N | 21 | 21 | 21 | 21 | 21 | 21 |
| p2 | Pearson Correlation | .441\* | 1 | .276 | .054 | .301 | .648\*\* |
| Sig. (2-tailed) | .046 |  | .225 | .815 | .186 | .001 |
| N | 21 | 21 | 21 | 21 | 21 | 21 |
| p3 | Pearson Correlation | .287 | .276 | 1 | .066 | .000 | .463\* |
| Sig. (2-tailed) | .207 | .225 |  | .777 | 1.000 | .039 |
| N | 21 | 21 | 21 | 21 | 21 | 21 |
| p4 | Pearson Correlation | .377 | .054 | .066 | 1 | .449\* | .598\*\* |
| Sig. (2-tailed) | .092 | .815 | .777 |  | .041 | .004 |
| N | 21 | 21 | 21 | 21 | 21 | 21 |
| p5 | Pearson Correlation | .384 | .301 | .000 | .449\* | 1 | .706\*\* |
| Sig. (2-tailed) | .086 | .186 | 1.000 | .041 |  | .000 |
| N | 21 | 21 | 21 | 21 | 21 | 21 |
| jumlah | Pearson Correlation | .754\*\* | .648\*\* | .463\* | .598\*\* | .706\*\* | 1 |
| Sig. (2-tailed) | .000 | .001 | .039 | .004 | .000 |  |
| N | 21 | 21 | 21 | 21 | 21 | 21 |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | | | |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | |

| **Reliability Statistics** | | |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
| .749 | .792 | 6 |

1. **Validitas dan Reliabilitas Variabel Kebutuhan (X2)**

| **Correlations** | | | | | |
| --- | --- | --- | --- | --- | --- |
|  |  | p1 | p2 | p3 | jumlah |
| p1 | Pearson Correlation | 1 | .277 | .391 | .654\*\* |
| Sig. (2-tailed) |  | .224 | .080 | .001 |
| N | 21 | 21 | 21 | 21 |
| p2 | Pearson Correlation | .277 | 1 | .544\* | .802\*\* |
| Sig. (2-tailed) | .224 |  | .011 | .000 |
| N | 21 | 21 | 21 | 21 |
| p3 | Pearson Correlation | .391 | .544\* | 1 | .864\*\* |
| Sig. (2-tailed) | .080 | .011 |  | .000 |
| N | 21 | 21 | 21 | 21 |
| jumlah | Pearson Correlation | .654\*\* | .802\*\* | .864\*\* | 1 |
| Sig. (2-tailed) | .001 | .000 | .000 |  |
| N | 21 | 21 | 21 | 21 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | |

| **Reliability Statistics** | | |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
| .816 | .851 | 4 |

1. **Validitas dan Reliabilitas Variabel Persepsi (X3)**

| **Correlations** | | | | | |
| --- | --- | --- | --- | --- | --- |
|  |  | p1 | p2 | p3 | jumlah |
| p1 | Pearson Correlation | 1 | .596\*\* | .523\* | .860\*\* |
| Sig. (2-tailed) |  | .004 | .015 | .000 |
| N | 21 | 21 | 21 | 21 |
| p2 | Pearson Correlation | .596\*\* | 1 | .347 | .783\*\* |
| Sig. (2-tailed) | .004 |  | .124 | .000 |
| N | 21 | 21 | 21 | 21 |
| p3 | Pearson Correlation | .523\* | .347 | 1 | .791\*\* |
| Sig. (2-tailed) | .015 | .124 |  | .000 |
| N | 21 | 21 | 21 | 21 |
| jumlah | Pearson Correlation | .860\*\* | .783\*\* | .791\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 |  |
| N | 21 | 21 | 21 | 21 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | |

| **Reliability Statistics** | | |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
| .830 | .881 | 4 |

1. **Validitas dan Reliabilitas Variabel Keluarga (X4)**

| **Correlations** | | | | | |
| --- | --- | --- | --- | --- | --- |
|  |  | p1 | p2 | p3 | jumlah |
| p1 | Pearson Correlation | 1 | .555\*\* | .574\*\* | .865\*\* |
| Sig. (2-tailed) |  | .009 | .007 | .000 |
| N | 21 | 21 | 21 | 21 |
| p2 | Pearson Correlation | .555\*\* | 1 | .432 | .810\*\* |
| Sig. (2-tailed) | .009 |  | .051 | .000 |
| N | 21 | 21 | 21 | 21 |
| p3 | Pearson Correlation | .574\*\* | .432 | 1 | .799\*\* |
| Sig. (2-tailed) | .007 | .051 |  | .000 |
| N | 21 | 21 | 21 | 21 |
| jumlah | Pearson Correlation | .865\*\* | .810\*\* | .799\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 |  |
| N | 21 | 21 | 21 | 21 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | |

| **Reliability Statistics** | | |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
| .837 | .891 | 4 |

1. **Validitas dan Reliabilitas Variabel Kelompok Referensi (X5)**

| **Correlations** | | | | | |
| --- | --- | --- | --- | --- | --- |
|  |  | p1 | p2 | p3 | jumlah |
| p1 | Pearson Correlation | 1 | .605\*\* | .459\* | .773\*\* |
| Sig. (2-tailed) |  | .004 | .036 | .000 |
| N | 21 | 21 | 21 | 21 |
| p2 | Pearson Correlation | .605\*\* | 1 | .746\*\* | .935\*\* |
| Sig. (2-tailed) | .004 |  | .000 | .000 |
| N | 21 | 21 | 21 | 21 |
| p3 | Pearson Correlation | .459\* | .746\*\* | 1 | .861\*\* |
| Sig. (2-tailed) | .036 | .000 |  | .000 |
| N | 21 | 21 | 21 | 21 |
| jumlah | Pearson Correlation | .773\*\* | .935\*\* | .861\*\* | 1 |
| Sig. (2-tailed) | .000 | .000 | .000 |  |
| N | 21 | 21 | 21 | 21 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | |

| **Reliability Statistics** | | |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
| .848 | .915 | 4 |

1. **Validitas dan Reliabilitas Variabel Keputusan Mahasiswa (Y)**

| **Correlations** | | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | Y\_1 | Y\_2 | Y\_3 | Y\_4 | Y\_5 | Y\_6 | Y\_7 | Y\_8 | Total Y |
| Y\_1 | Pearson Correlation | 1 | .571\*\* | .196 | .000 | -.050 | -.123 | .525\* | .204 | .539\* |
| Sig. (2-tailed) |  | .007 | .396 | 1.000 | .831 | .596 | .014 | .374 | .012 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Y\_2 | Pearson Correlation | .571\*\* | 1 | .122 | .209 | -.328 | .342 | .495\* | .078 | .599\*\* |
| Sig. (2-tailed) | .007 |  | .597 | .362 | .147 | .129 | .022 | .736 | .004 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Y\_3 | Pearson Correlation | .196 | .122 | 1 | .375 | -.202 | -.074 | .242 | .168 | .476 |
| Sig. (2-tailed) | .396 | .597 |  | .093 | .381 | .751 | .290 | .466 | .004 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Y\_4 | Pearson Correlation | .000 | .209 | .375 | 1 | .216 | .420 | .207 | -.240 | .538\* |
| Sig. (2-tailed) | 1.000 | .362 | .093 |  | .348 | .058 | .367 | .294 | .012 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Y\_5 | Pearson Correlation | -.050 | -.328 | -.202 | .216 | 1 | .161 | .285 | .150 | .499 |
| Sig. (2-tailed) | .831 | .147 | .381 | .348 |  | .485 | .210 | .517 | .008 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Y\_6 | Pearson Correlation | -.123 | .342 | -.074 | .420 | .161 | 1 | .465\* | -.101 | .525\* |
| Sig. (2-tailed) | .596 | .129 | .751 | .058 | .485 |  | .034 | .663 | .015 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Y\_7 | Pearson Correlation | .525\* | .495\* | .242 | .207 | .285 | .465\* | 1 | .432 | .873\*\* |
| Sig. (2-tailed) | .014 | .022 | .290 | .367 | .210 | .034 |  | .051 | .000 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Y\_8 | Pearson Correlation | .204 | .078 | .168 | -.240 | .150 | -.101 | .432 | 1 | .481 |
| Sig. (2-tailed) | .374 | .736 | .466 | .294 | .517 | .663 | .051 |  | .018 |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| Total Y | Pearson Correlation | .539\* | .599\*\* | .476 | .538\* | .499 | .525\* | .873\*\* | .481 | 1 |
| Sig. (2-tailed) | .012 | .004 | .005 | .012 | .008 | .015 | .000 | .018 |  |
| N | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | | | | |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | | | | | | |

| **Reliability Statistics** | | |
| --- | --- | --- |
| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
| .717 | .748 | 9 |